



(406) 529-1601
(406) 544-6182

PO Box 16446
Missoula, MT 59808

(817) 549-5177 (e-fax)

steve@aba-international.org

Presents:

Aircraft Broker Training 101

December 12-13, 2008

in

Missoula, Montana

Aircraft Broker Training 101: Completion of this 2-day course will provide the necessary training for an experienced aviation professional to become an Aircraft Brokers Association International (ABAI) Certified Aircraft Broker. Through formal PowerPoint presentations, classroom discussions, and guided hands-on activities, course attendees will learn the ins and outs of the aircraft brokerage industry. Special instruction will be provided on how to navigate the ABAI Aircraft Exchange Network website utilizing the resources available in the Members Only section of the website. The course goal is to provide you with the information, tools and resources necessary to establish your own aircraft brokerage business taking advantage of today's technology to help you to become a respected and successful aircraft broker. As a Certified Aircraft Broker, you will have the opportunity to become a member of ABAI, a network of experienced brokers who work together as a team to ensure the individual success of all. Because all ABAI broker members must be certified, our customers feel comfortable knowing they are dealing with the most knowledgeable brokers in the industry. **Note:** To get the maximum benefit from this course, please bring with you a laptop computer with wireless broadband capability.

Prerequisite – *Experience in the aviation industry is a must. This course is designed to teach someone who already has basic knowledge of aircraft. You do not need experience as an aircraft broker if you have experience as any of the following: flight instructor, aircraft mechanic, commercial pilot, aircraft insurance agent, etc. If you have other aviation experience and feel you are qualified, please let us know. We will be happy to work with you; we just want to make sure you will be comfortable in the class and able to keep up.*

Course Presenters:

Steve Rossiter – Steve has been professionally involved in aviation since 1966. He is a 9,500 hour pilot holding an Airline Transport Pilot Certificate and Certified Instrument Flight Instructor Certificate in both airplanes and helicopters. He is a Certified Aircraft Broker and a NAAA Senior Certified Aircraft Appraiser. Steve is also the Executive Director of the Aircraft Brokers Association International and co-owner of American Aircraft Traders, LLC.

Sherry Rossiter – Sherry has been professionally involved in aviation since 1975 and has worn many different “hats” through the years. She has worked as a flight instructor, chief ground instructor, commercial pilot, military helicopter pilot, director of operations, aviation journalist, aviation consultant, aviation business owner, and most recently as a Certified Aircraft Broker. Sherry is the Public Relations Manager for the Aircraft Brokers Association International and co-owner of American Aircraft Traders, LLC in Missoula, MT.
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In addition to our primary presenters, the training program may also include guest speakers from affiliated companies discussing aircraft title and escrow services, financing, and insurance.

Getting to Missoula (MSO)

The following commercial airlines fly directly to Missoula: Delta, United, Northwest, Horizon (a subsidiary of Alaska Air). Other options are to fly into Kalispell (2 hours north of Missoula via Highway 93) on U.S. Air, Horizon, or Northwest or fly into Spokane, WA (3 hours west of Missoula via Interstate 90) on Southwest Airlines and rent a car. Airfares to these cities may vary significantly depending on carrier and time of year.

You may be surprised to learn that Missoula, MT is now a tourist destination, which means that flights to and from MSO are usually very full. By holding our courses on a Friday and Saturday, we are hoping to make it easier for course attendees to get “seats” in and out of Missoula on Thursdays and Sundays.

The Wingate Inn does provide van service to and from the Missoula Airport. Their van will also transport you to downtown Missoula or other nearby areas. Hertz and Avis rental cars are available at the Missoula Airport. Enterprise and Dollar rental cars are not on the airport, but they will bring a car to you.

Hotel Information

Classes will be held in a meeting room at the Wingate Inn, 5252 Airport Boulevard, Missoula, Montana 59808. Reservations for lodging can be made directly with the hotel at (406) 541-8000 or tollfree at 866-832-8000.

Other hotels within two miles of the Wingate Inn include the following:

Hilton Garden Inn	(406) 532-5300
Comfort Inn	(406) 542-0888
Hampton Inn	(406) 549-1800
Super 8 Motel	(406) 649-2422

Room rates at the Wingate Inn are \$99.60 per night for a king size bed. Breakfast is included in this cost. Each sleeping room has a microwave, refrigerator, hairdryer, and wireless access.

Other Considerations

If you wish to come early or stay late, Missoula and the surrounding area is rich in history and is a popular destination for outdoor enthusiasts and sportsmen. For more specific tourist info, visit www.visitmt.com.

UPCOMING COURSES IN 2009

February 17-18, 2009 (Tuesday & Wednesday) Either in Oakland, Napa, or Santa Rosa, CA \$1,295.00

April 3-4, 2009 (Friday & Saturday) Spokane, WA \$1,295.00

May 15-16, 2009 (Friday & Saturday) Missoula, WA \$ 895.00

Rest of 2009 schedule has not yet been determined.

REGISTRATION APPLICATION
Aircraft Broker Training 101

Full Name: _____

How do you prefer to be addressed: _____

Mailing Address: _____

City: _____ State/Prov: _____ Postal Code: _____

Country, if not the US or Canada: _____

Primary Phone: _____ Secondary Phone: _____

Fax: _____ E-mail: _____

***Course fees must be paid in advance and cleared by the bank prior to course conformation.
Space is limited; registration is on a first come first served basis.***

_____	Aircraft Broker Training 101 – Dec. 12-13, 2008 – Missoula, MT	\$ 895.00 (USD)
_____	Aircraft Broker Training 101 – Feb. 17-18, 2009 – SF Bay Area, CA	\$1,295.00 (USD)
_____	Aircraft Broker Training 101 – Apr. 3-4, 2009 – Spokane, WA	\$1,295.00 (USD)
_____	Aircraft Broker Training 101 – May 15-16, 2009 – Missoula, MT	\$ 895.00 (USD)

Total Fee Enclosed: \$ _____ (Please circle payment method)

Master Card Visa Personal Check Money Order

Credit Card Number: _____ Expiration Date: _____

Name on the Card: _____ Card Security #: _____

Card Billing Address if Different than Above: _____

Please mail, fax, or e-mail your completed registration application with payment to:

ABai

PO Box 16446

Missoula, MT 59808

FAX (817) 549-5177

Email: steve@aba-international.org